

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY  
389th MEETING OF THE BOARD OF COMMISSIONERS November 20,  
2014**

**A meeting of the Board of Commissioners of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on November 20, 2014 pursuant to notice, at the Rhode Island Convention Center, One LaSalle Square, Providence, Rhode Island.**

**Board members present were Jim Bennett, Paul MacDonald, Patrick Butler, John Hooper, Joe DeLorenzo, George Nee, Tony Mendez and Jeff Hirsh.**

**Stan Israel and Dale Venturini were unable to attend.**

**Also present were James P. McCarvill, Executive Director, Kim Keough and Betty Sullivan, Rhode Island Convention Center Authority; Larry Lepore, John McGinn, Kathy Masino, Danielle Pastana, Amanda Wilmouth, Diane Richards, Katrina Delicato, Arleen Oliva, Melissa Avedesian, Shannon Licygiewicz, Bob Cappalli, Pamela Bacon, Rachel Martelly, Cheryl Cohen, John Ciolfi, Robert Lauro, Jim Demers, Howard Allen, Stacy Calvino and Beth Johnson, Complex; Dan Schwartz, The VETS; Kristen Adamo and Tom Reil, CVB; Alan Chille, PFM; Amber Ilcisko, Assistant to Jim Bennett; Robert Bromley, Senate Fiscal Office, Bruce Leach, Legal Counsel and Eileen Smith, Recording Secretary.**

**Mr. Bennett called the meeting to order at 9:18 AM. Noting new people in attendance Mr. Bennett asked for introductions. Mr. Bennett then asked for a motion to approve the minutes of the October meeting. Upon a motion duly made by Mr. Butler and seconded by Mr. DeLorenzo it was unanimously**

**VOTED: to approve the minutes of the October Board Meeting.**

**Mr. Bennett asked Mr. McCarvill to present the financial information. Mr. McCarvill reported that the Convention Center's net income for the month of October was (\$187,326) to budget and (\$491,037) to the prior year. Year to date net income for the Convention Center was (\$896,082) to budget and (\$1,981,637) to the prior year. Mr. McCarvill stated that higher than anticipated salaries, benefits and operational labor continue to impact net income. Mr. McCarvill reported that lower than expected parking revenue has contributed to the negative variance. Mr. McCarvill stated that the Convention Center the Convention Center will have a better second half. Mr. McCarvill reported that for the month of October the Dunkin' Donuts Center's net income variance was \$3,357 to budget and (\$119,691) to the prior year. Mr. McCarvill noted that year to date net income for the Dunkin' Donuts Center was \$381,097) to budget and \$268,895 to the prior year. Mr. McCarvill reported that the Disney Show Frozen was a huge success and is the reason for the Dunk's impressive results. He noted that there are more concerts on sale at this time than any time he can remember. Mr. McCarvill noted that the Dunk's future looks**

**better and may even show a profit. Mr. McCarvill reported that for the month of October the VETS net income variance was (\$71,895) to budget and (\$8,892) to the prior year. Year to date net income for the VETS was (\$57,296) to budget and (\$36,886) to the prior year. Mr. McCarvill said that the VETS is on the right track and should be able to absorb more of their expenses. Mr. Bennett commented that we appear to have a revenue issue that should improve as the year progresses.**

**Mr. Bennett asked for a motion to accept the financial report as presented. Upon a motion duly made by Mr. Butler and seconded by Mr. MacDonald it was unanimously**

**VOTED: to accept the financial report as presented.**

**Ms. Keough reported that the Economic Impact Study is progressing well. She said that she will schedule a presentation soon.**

**Ms. Keough reported that all five of the web-sites are being worked on and should be up and running soon. Ms. Keough stated that a punch list of items that need addressing has been prepared and will be fixed shortly. Ms. Keough reported that a press conference will be held on December 2nd at 11:00 AM to celebrate the conclusion of renovations at the VETS. The Governor and possibly the Governor Elect as well as other State and City dignitaries will be in attendance. Please feel free to attend. Ms. Keough also noted that a reception will**

be held on December 13th at which time cocktails and hors d'oeuvres will be served before the Linda Eder and post show coffee and dessert in the VETS Gallery. Ticket prices are \$60.00. We hope to have a good crowd for the grand reopening.

Ms. Keough reported that Feed 1000 would be taking place again this year and the expected attendance is 2500. Ms. Keough noted that an additional sponsor has come forward and will serve breakfast sandwiches in the morning in the lobby. Lengthy discussion ensued regarding participation in the wonderful event. Mr. Butler noted that his family has postponed a trip to NY City in order to volunteer. Mr. Lepore noted that everyone participates in this very rewarding event.

Mr. Lepore reported that the Dunkin' Donuts Center has five concerts on sale at this time and things are looking better. He said that Live Nation is working with us in an effort to gain our support in Newport.

Mr. Lepore reported that many minor league hockey teams are leaving their buildings. He said that the Worcester Centrum will have no tenants and therefore will be more aggressive in competing for concert business. Mr. Lepore also noted more travel will be expected for the P Bruins and their schedule may not have as many Friday and Sunday dates.

Mr. Lepore introduced Pamela Bacon and informed the Board that Ms.

**Bacon is the new Finance Director for the facility.**

**Mr. MacDonald said that he was not pleased with Mr. Gavigan's report that included an interview with the General manger of the Hartford facility. Mr. Lepore said that it was very unprofessional and noted that the Hartford facility lost 4.4 million last year. Mr. Leport also noted that the salary of food workers was highlighted and pulled from a record breaking year for the complex. He said that the workers worked long and hard to earn their salary.**

**Mr. Bennett stated that a press conference will be held later today to announce that Alex and Ani will be sponsoring the skating rink. Mr. Bennett also reported that Boston is pursuing the Summer Olympics for 2024.**

**Mr. McCarvill stated that he would be meeting with the Garrahy Garage stakeholders. He noted that an RFQ has been issued and that we continue to refine the scope of the project.**

**Mr. McCarvill reported that RIPTA will not be leaving anytime soon. He said that the project has been delayed but that we are looking forward to their departure.**

**Mr. McCarvill announced that an RFQ for underwriter services has been issued and more information will be available at the December meeting.**

**Mr. McCarvill reported that the House and Senate had passed a Quasi-Public Accountability and Transparency Act. Mr. McCarvill stated that we already have 90-95% of the required information and we will provide the info at the December meeting. The required web –site items will be posted prior to January 1st.**

**Mr. Butler had questions regarding Wrestlemania. Ms. Cojhen stated that it is a week long event and that we are moving forward with our proposal that Providence act as the host City. Ms. Cohen said that Gillette would be the venue for activity and the Dunk and Convention Center would host the Hall of Fame and the Ball as well as many other events.**

**Mr. Bennett asked if there was any other business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Mr. Butler and seconded by Mr. DeLorenzo it was unanimously**

**VOTED: to adjourn at 10:48 AM**